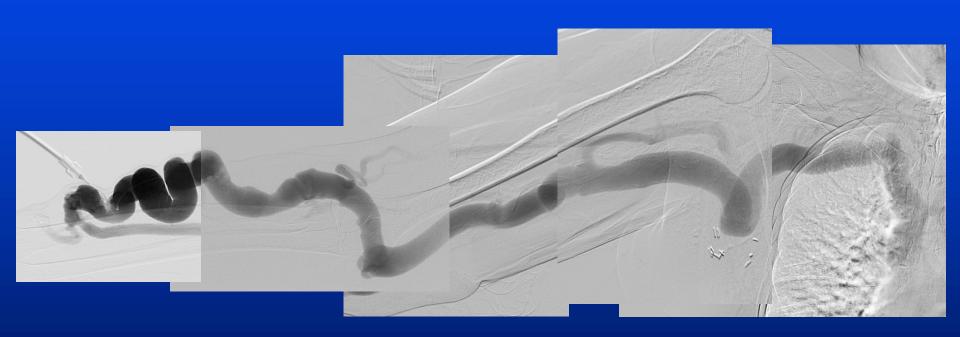
Consultant/Independent Contractor:
Teleflex, MedComp, Cook, BD Bard,
Lutonix, Adrenas
Royalty: Cook, Teleflex



Who Should Be Creating endoAVF and How?





This fistula is 40 years old



Who?



If you think I am going to answer that question, you can stop listening now!



Quality and Best Practices

- Highest fistula prevalence in Europe?
 - Italy-why?
- Highest stent (mostly BMS) rates in US?
 - Free-standing centers-why?
- Much lower fistula maturation than expected (40%) in large RCT*
 - Why?



Quality and Transparency

- Detailed records (intention to treat)
 - screening (ie, forearm AVF)
 - complications
 - maturation rate
 - additional interventions
 - catheter use
- Available to patient and referring provider





Not just a fistula



- Jeff Hull CIDA 2017 "We have a device that creates a fistula"
- Starting point only
- Embolization, superficialization, ligation, etc
- Complete support system needed
- FUNCTIONAL fistula
 - definition will vary



It's About the Patient

- Educated patient who knows provider
- Support from creation to use
- Ensuring maturation swift and efficient
- Helping with cannulation issues
- Being engaged



Team vs Individual

- Individual with <u>interest</u> and <u>expertise</u> in all aspectsand <u>time</u> (uncommon)
- Team in which individuals contribute core skills (more common)
- No place for "lone wolf"
 - "connecting for \$/€"



How?

- Very cusp of new technology for eAVF
- Evolution will occur
- Far too early to tell
- Must not repeat errors of past



Some Examples of New Technology

- Laparoscopic cholecystectomy
 - Thousands of biliary injuries with lifelong implications (1980s to present)
 - Now standard of care
 - Now difficult to find someone who can do open chole well
 - not being trained



Some Examples of New Technology

- Robotic nephrectomy
 - Latest of many robotics crazes
 - Post-surgical bleeds requiring embo common
 - Never saw in past
 - -? is this better?



What About eAVF?

- Will widespread use mirror published results and safety?
- Will (US) dialysis centers accept a Gracz fistula?
- No one has a crystal ball



Who and How?

- Does not matter
- If we lose forearm AVF, we have lost the game forever
- Can't just make fistula-full service needed
- Quality and transparency, not reimbursement

